



Ingram Micro AB

Reseller Application

Ingram Micro AB Data Capture / POS Division
Kronborgsgränd 13
Box 39
164 93 Kista
Sverige
TLF. +46 8 477 15 20
Fax +46 8 477 15 21

TO BE FILLED OUT BY INGRAM MICRO!

TO BE FILLED OUT BY INGRAM MICRO!

Credit	Received (date):	Term of payment:	Credit Limit:	Account No:
	Credit Representative:	Comments:		Signature:
Sales	Received (date):	IS:	OS:	
	Comments:			Signature:



Will you be reselling the products you will purchase from Ingram Micro? Yes No
If “ No “, stop here:

Ingram Micro's position in the industry is as distributor/wholesaler. Because of commitments we have made to our vendors and customers, we can only sell our products to Resellers. If you will not be reselling the product you are intending to purchase from Ingram Micro, we will not be able to establish an account relationship at this time.

Exact name of Company (please include legal entity)

Full Postal Address

Telephone number

Fax number

VAT Number (EC customers only)

Registration No. (Chamber of Commerce / Companies House)

Shipping Address (if different)

Contact (Name/Title)

Financial Director

Email

Preferred Currency

Marketing Communication

The electronic contact and personal details you provide us with may be used by us for direct marketing, except in case of your objection. You can object to this use by either ticking off the second bullet point below or. In the future, by using your opt-out right which will enable on each marketing communication you will receive from us.

Yes, I agree that Ingram Micro AB may use the electronic contact and personal details provided to you to inform me about products and services of Ingram Micro.

No, I object to Ingram Micro AB's use of the electronic contact and personal details and do not want to receive any information about your products and services.

Commercial Reference

Name

Name

Address

Address

Telephone

Telephone

Fax

Fax

Bank reference

Name

Address

Account No.

Branch ID / Swift Code

Additional information

Have you traded with us before?

Estimated monthly purchases

If yes, please state Account No.

Do you wish to acquire a Credit Limit? Amount requested

Are you a subsidiary?
If yes, please give details of parent company

Name

Address

Number of Employees

Date established

Business Activity



Do you intend to export products purchased from Ingram Micro?

No Yes

If " No " – please read pages 6 and 7 and complete Page 8

(Completing the Reseller Questionnaire is not mandatory if "No".)

If " Yes " -- please also complete the Reseller Questionnaire below

Reseller Questionnaire

As a reseller applicant that intends to import or export product purchased from Ingram Micro, we request that you provide the following, additional business information so that we can process your application in a thorough and timely manner. Please answer all questions. To avoid delays in processing your application, type or print all information legibly.

1. List the specific name of the countries where you market and resell Ingram Micro products. Do not list only by region. For example, list Malaysia, not Asia or Jordan, not Middle East.

2. Provide a general list of the products you intend to purchase from Ingram Micro for resale to your customers:

3. Do you have a full or partial ownership of any **additional** business?,

Yes No

If yes, list business name and countries where located (do not use abbreviations):

4. Have you exported technology or computer products prior to contacting Ingram Micro? Please rank your level of experience with exporting. (Check the appropriate box)

Long-term medium minimum none

5. Check all of the following items that best describes your customer base.

- | | | |
|--|---|---|
| <input type="checkbox"/> Wholesale Distributor | <input type="checkbox"/> Mass Merchants | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Manufacturers | <input type="checkbox"/> Consumer Electronics | <input type="checkbox"/> Retail Distributors |
| <input type="checkbox"/> Computer Superstores | <input type="checkbox"/> Office Supply Stores | <input type="checkbox"/> Home-Users/Consumers |
| <input type="checkbox"/> VAR/Systems Consultants | <input type="checkbox"/> Direct Marketers | |
| <input type="checkbox"/> Warehouse Clubs | <input type="checkbox"/> Internet Service Providers | Other: _____ |



6. Do you intend to resell Ingram Micro products to government agencies?

Yes No

Comments:

7. Please provide the name, phone number, fax number and e-mail address of the person who is most knowledgeable about international trade compliance in your company.

Contact Name:

Contact Phone Number

E-Mail Address

Fax Phone Number

End of The Reseller Questionnaire

**Please read the information provided on Pages 6 and 7.
Your signature is required on Page 8.**

Thank you for your cooperation in completing this questionnaire.



Trade Compliance Information Sheet

As an outreach to our customers who resell technology and computer products, this information sheet is intended to make you are aware of important trade compliance regulations. The information provided below is primarily related to the U.S. Dept. of Commerce, Export Administration Regulations. To insure you understand the regulations of your specific country, please consult with the appropriate local trade compliance agency. It is the responsibility of the Reseller to ensure that its resale transactions do not violate the export control regulations enacted by U.S., EU, or local government law.

Product Classification

- ❑ The level of control applied to a transaction is determined by the government-designated classification of the product in combination with the country of destination. Based on the product classification, certain technology, computer and telecommunication products may require formal export license approval as defined within the scope of the applicable regulations. These types of products include but are not limited to:
 - ❑ Hardware, software and technology products with high levels of encryption functionality.
 - ❑ Certain network infrastructure products such as high-end routers or switches designed for high volume communications.
 - ❑ Products exported to foreign government end-users.
 - ❑ Certain network infrastructure products exported to foreign telecommunications companies and Internet Service Providers (ISP's).

Customer Base Compliance Screening – Know Your Customer

Products purchased from Ingram Micro must not be sold to any person, entity or business listed on any of the denial lists published by authorities governing the transaction including the local government. It is illegal for a U.S. company or its foreign subsidiaries to conduct export business with a company or individual listed on the U.S. Government's Table of Denial Orders, Entity List, Specially Designated Nationals List or the Debarred List.

Destination Country Screening

You may not, without a license, export or re-export Ingram Micro products to embargoed destinations and terrorists supporting countries identified as Cuba, Iran, Iraq, North Korea, Sudan and Syria. For further information contact the nearest U.S. Embassy or Consulate.



Non-Proliferation of Weapons of Mass Destruction (WMD)

Non-Proliferation Screening is based on detailed regulations covering product end-use and end-user activities. Non-Proliferation Screening has been enacted to insure that resale transactions do not involve:

- ❑ Prohibited nuclear end-uses and/or end-users without proper licensing authority issued by the U.S. Government, appropriate EU governing body, or local government.
- ❑ Prohibited missile end-uses and/or end-users without proper licensing authority issued by the U.S. Government, appropriate EU governing body, or local government.
- ❑ Prohibited chemical and biological weapon end-uses and/or end-users without proper licensing authority issued by the U.S. Government, appropriate EU governing body, or local government.

You may not, without a license, knowingly resell any item to end-users involved in proliferation activities. Although most of the products that Ingram Micro offers for resale can be legally exported to most destinations, it is illegal to make products available to end-users engaged in the proliferation of nuclear, chemical or biological weapons, or in missile technology development.

High Risk for Diversion Screening Guidance

Diversion Risk screening is designed to help the Reseller avoid a violation of any part of the applicable governing trade regulations. The Reseller is prohibited from proceeding with an export transaction, re-export or transfer of the item, if the person or firm has knowledge that a violation of the export control regulations has occurred, is about to occur, or is intended to occur in connection with the item. A firm may not export, re-export or transfer an item if they have knowledge that the customer will re-export or transfer that item without the proper licensing authority. It is illegal to knowingly make products available to persons or front companies who intend to divert products to unauthorized destinations, end-users or end-uses.

U.S. Government Country Group D List

The Country Group D list identifies countries where the U.S. has national security or proliferation concerns based on activities including but not limited to nuclear proliferation, missile technology development, and chemical and biological weapons development. Based on these concerns, the U.S. Government restricts exports or re-exports that would make a material contribution to any of these activities in Group D Countries. Depending on the Export Control Classification Number assigned to the product, certain technology, computer and telecommunication products may require a formal export license approval from the Bureau of Export Administration. The Country Group D list is available in Supplement No. 1 to Part 740 of the Export Administration Regulations. For further information contact the nearest U.S. Embassy or Consulate.



ACKNOWLEDGEMENT

We have answered the questions in this Reseller Application with the correct information. We have also read the pages 6 and 7 of this application and we agree with the text and acknowledge the restrictions made to resale of the products acquired by our company from Ingram Micro. In particular we commit ourselves not to sell products bought from Ingram Micro to countries, companies or for purposes in breach of any export control regulation enacted by the United States of America, the European Union or a Local Government Law.

We agree to notify Ingram Micro A.B.B.V. immediately and in writing if we intend to start export activities to countries outside the EU, EEA and Switzerland, if these activities are not part of our current business and/or if we intend to sell to countries, companies or for purposes in breach of any export control regulation enacted by the United States of America, the European Union or a Local Government Law.

In any case, we agree to indemnify Ingram Micro and/or its affiliates and to hold them harmless in case of a claim against Ingram Micro or one of its affiliated companies because of a breach of any export control regulation enacted by to countries, companies or for purposes in breach of any export control regulation enacted by the United States of America, the European Union or a Local Government Law.

We agree to immediately notify Ingram Micro of any changes in ownership of our business or any other relevant change in the management/finance area of our business as set forth, herein by certified mail to Ingram Micro AB in Birkerød, Danmark.

We have read and approved Ingram Micro Abs terms and conditions enclosed.

Company Name

Company Officer Signature

Print Name

Company Officer Title

Date

Please return the completed application with the following attachments to:

If you have any questions, please contact:

Ingram Micro AB
Att. Credit Department
P.O.BOX 39
164 93 Kista
Sverige
Tel: +457023 0051
Fax: +457023 0081

Attachments:

- A SAMPLE OF COMPANY LETTERHEAD (*)
- Latest audited accounts, with notes preferably in the English language
- Up-to-date management accounts preferably in the English language

*** Without this information we cannot set up your account**



Ingram Micro AB Terms & Conditions

1. INTERPRETATION

1.1 In these Conditions unless the context otherwise permits:-

"Authorised Representative" means a person whose job title is that of director or Managing Director or a person who holds the office of director.

"Consumer" shall mean any natural person who in the contract with the Customer is acting for purposes that are not related to his trade, business or profession.

"Customer" means the person, firm, company, entity or organisation with whom IM contracts for the sale of Products and/or supply of Services.

"the Conditions/ these Conditions" means the standard terms and conditions of sale set out in this document or such replacement standard terms and conditions notified to Customer as are in force at the date of the Contract and which at that date appear on IM's web site at www.ingrammicro.se and/or which are available on request at IM's registered address.

"the Contract" means any contract for the purchase and sale or other supply of Products and/or the supply of Services by IM to a Customer.

"Electronic Means" means any electronic means including without limit on the Web, by EDI or XML, or Inside Line®.

"IM" means Ingram Micro AB (registered in Sweden with number 556254-8452) with its registered office at Kronborgsgränd 13, Kista, Sweden.

"Products" means any Products (including, for the avoidance of doubt software and instalments of the Products or any parts of or for them) sold by IM to a Customer.

"Services" means any services supplied by IM to the Customer.

"Special Order Products" shall mean Products that are classified in IM's current comprehensive product listing as special order products or have been ordered specifically by Customer or configured to Customer's specifications.

1.2 The headings in these Conditions are for convenience only and shall not affect their interpretation.

1.3 The Conditions shall apply to sales of all Products including Special Order Products ordered for shipment to or within the Nordic countries. IM reserves the right to apply supplemental or other terms for Products to be shipped by IM outside the Nordic countries.

1.4. Without prejudice to the application of these Conditions additional and more detailed terms may apply for certain Products and suppliers including specific terms applicable to special prices offered by suppliers through IM ("Special Terms") and additional terms may apply with respect to IM's delivery and other aspects of its business. Any additional terms and the updated Special Terms will be made available on IM's web site www.ingrammicro.se. It is the Customer's responsibility to be aware of and adhere to the additional and Special Terms as current from time to time, and by ordering Products from IM the Customer agrees to be bound by additional and Special Terms.

2. BASIS OF THE SALE

2.1 All Contracts between IM and a Customer shall be governed by these Conditions (and, where applicable, any other terms and conditions pursuant to Clause 1.3 and/or Clause 1.4) to the exclusion of any other terms and conditions not accepted in writing by an Authorised Representative of IM, including without limit any terms on or referred to in any Customer purchase order. In the case of orders placed by Electronic Means which refer to any terms and conditions of the Customer IM's automatic taking on to its system of such order shall amount to a rejection of the Customer's terms and conditions and an offer to supply the Products ordered on the basis of these Conditions. No variation to these Conditions shall be binding unless agreed by letter signed by an Authorised Representative of IM. It is the Customer's responsibility to be aware of the Conditions as current from time to time but IM will use best efforts to notify Customer of any material changes to the Conditions before they become applicable. In addition to any acceptance of these Conditions by signing IM's account application form, the Customer's acceptance of these Conditions shall also be made (in respect of the first Contract and all subsequent Contracts) either by (1) Customer providing a purchase order to IM or (2) Customer accepting Products or Services from IM, whichever occurs first.

2.2 No employee or agent of IM other than an Authorised Representative has any authority to make any representation at all concerning Products or Services and an Authorised Representative has no authority to make such representation other than by letter (an "authorised representation") and accordingly Customer agrees that in entering into any Contract it does not rely on any unauthorised representation and Customer agrees it shall have no remedy in respect of any unauthorised representation (unless made fraudulently).

3. CUSTOMER IDENTIFICATION

3.1 In placing an order including by Electronic Means Customer may utilise one or a combination of account name, account number and other forms of identification including password or other code issued to Customer (together and individually "Customer's Identification" or "Customer Identification").

3.2 It is the Customer's responsibility to keep the Customer's Identification confidential. Customer has the sole responsibility for its Customer Identification. Customer shall immediately inform IM in case of loss of password or in case of any abuse or attempted abuse of Customer password or other Customer Identification. Customer agrees that Customer is entirely responsible for use of Customer's Identification and that it is Customer's responsibility to have in place security measures and procedures to ensure use of its Customer Identification only by authorised personnel for authorised purposes.

3.3 Customer agrees that IM is entitled to rely absolutely on any orders placed on IM which have utilised Customer's Identification and to deliver as directed by such orders and to invoice and be paid in respect of such orders.

3.4 Customer agrees that any order placed on IM including by Electronic Means mentioning or utilising Customer's Identification is a valid and binding purchase order.

3.5 Customer acknowledges that IM cannot guarantee the security of the Internet and the possibility of interception or corruption of data transmitted from Customer to IM using correct Customer Identification, and that IM is nonetheless entitled to rely on data transmitted in the form it is received at IM.

4. INFORMATION AND CONFIDENTIALITY

4.1 All Product pricing, description, availability and related information ("Information") provided by IM, in any form, is the property of IM or its suppliers. IM hereby grants Customer a limited, non-exclusive, non-transferable license to use the Information for its internal use only for the purpose of Customer's purchases and sales of Products sold by IM to it. IM shall be entitled to stop the provision of Information at any time without notice. Customer agrees to hold in confidence and not to directly or indirectly use, reveal, report, publish, disclose or transfer to any other person or entity any of the Information or utilise the Information for any purpose except as permitted herein. IM makes no warranty, either express or implied on the Information or its accuracy. All Information is provided to Customer "as is." If IM provides Information to Customer by Electronic Means, Customer agrees to update such Information regularly to ensure its accuracy. Specifically but without limitation Customer is not entitled to utilise Information for any purpose other than in the normal course of business of a reseller and is not entitled to use, reproduce or display the Information in any way, which in IM's opinion; (1) would enable it to be identified as information obtained from IM (2) would enable comparison of the Information with other suppliers' information relating to Products or (3) could be damaging to IM's business interests.

4.2 IM agrees to hold in confidence and not to directly or indirectly use, reveal, report, publish, disclose or transfer to any other person or entity any Customer sensitive information or utilise such information for any purpose if Customer has notified IM in writing that such information is confidential. Customer agrees that IM may disclose to its suppliers certain details (including personal data) about the Customer and IM's sales of the respective suppliers' Products to the Customer.

5. ORDERS AND SPECIFICATIONS

5.1 The Customer shall be responsible to IM for ensuring the accuracy of the terms of any purchase order, and shall be sole responsible for its selection of Products on any purchase order and the fitness of the Products for any particular purpose. IM disclaims any liability for any errors in the Customer's purchase order.

5.2 IM reserves the right to make any changes to the Contract due to changes in the specification of the Products made by its suppliers or changes that are required to conform with any applicable safety or other statutory requirements. These changes will be duly notified to the Customer. The Customer cannot cancel or reschedule the Contract provided the changes do not alter the material terms of the Contract. For other types of changes, the possibility of cancellation will be subject to IM's discretion and conditions.

5.3 IM is under no obligation to accept the withdrawal of an order or the cancellation of a Contract which has been accepted by IM. If IM agrees to accept the Customer's withdrawal of any order or the cancellation of a Contract such agreement will only be effected by means of letter, fax or email signed or sent by an Authorised Representative of IM.

5.4 Notwithstanding any other terms of these Conditions it is agreed that the provision or display of Product pricing and other Information (as defined in Clause 4.1) by IM to Customer does not amount to an offer by IM to sell such Product at that price or on any other terms. Supply of such Information is only an invitation to treat. An order by the Customer for Product or Services shall be the offer.

5.5 Notwithstanding any acceptance by IM of any offer to purchase Products, if there has been a material or obvious pricing error by IM, IM shall be entitled within 30 days of its acceptance of such offer to either invoice the Customer for the Customer's true list price (not exceeding the prevailing market price at wholesale level) of the Product at the date of order or, if the Customer shall prefer, collect the Product at IM's expense and credit the Customer for any charges (e.g. price and freight) invoiced by IM.

5.6 Orders for direct shipment to Customer's customers or Special Order Products may require the Customer's acceptance of additional terms including prepayment of the order and will be subject to additional fees.

5.7 IM will set minimum order levels and charge additional fees for any order below such levels. Current minimum order levels can be found on IM's web site www.ingrammicro.se.

6. PRICE OF THE PRODUCTS

6.1 Subject to the provisions of Clause 5.5 and Clause 6.2:-

6.1.1 Prices for Products in IM's stock ready to be shipped will be established at the time the order is accepted by IM;

6.1.2 If the Customer places an order for Products not in stock at the time of order (a "Backorder") or the Customer places an order for scheduled delivery, such orders shall be irrevocable and the price for such Products shall be the price established at the time the Backorder or scheduled delivery is accepted by IM.

6.2 Notwithstanding any of the foregoing IM reserves the right to increase its prices after acceptance of a Backorder or scheduled delivery due to an increase in its supplier's price to IM or an increase in direct costs to which IM becomes subject (including without limit costs resulting from currency fluctuation) but IM shall only increase its price by such level as is necessary to reflect such increases.

6.3 All prices quoted by IM exclude the cost of transport from IM's warehouse to the Customer's receiving point, as well as configuration, fulfilment and other services provided by IM.

6.4 All prices and charges are exclusive of any applicable Value Added Tax, which the Customer will be additionally liable to pay to IM. Unless otherwise stated prices exclude any copyright levies, waste and environmental fees, and similar charges that IM by law or statute may or shall charge or collect upon resale.

6.5 If Customer is offered special pricing for certain orders and such pricing is made available to IM from its suppliers ("Special Bids"), the Customer shall adhere to the applicable Special Terms and other terms and conditions of such Special Bids and agrees to indemnify IM for any claims made against IM by the suppliers for Customer's non-compliance with the supplier's terms and conditions. Customer agrees to pay any service fees charged for IM's pass-through of Special Bids and other supplier driven benefits the Customer may receive, including any marketing funding, price protection and individual rebates, and agrees that pass-through and payment of such benefits will be subject to IM having received the benefits from its supplier. The Special Terms may oblige the Customer to comply with certain requirements including but not limited to (i) the sale of the Products only to specifically named end-users; (ii) the disclosure of end-user information to IM and its suppliers for the purpose of end-user verification; and (iii) the submission of copies of end-user invoices, end-user purchase orders or end-user shipping documents to IM and its suppliers. Subject to the Special Terms applicable for the individual suppliers and Products, non-compliance with the Special Terms may entitle IM and/or its suppliers to reclaim and invoice the Customer in full for all discounts, rebates and other special price conditions granted to the Customer under the special price.

7. TERMS OF PAYMENT

7.1 Unless IM shall have previously agreed in writing with the Customer that the Products shall be supplied on credit, payment for the Products shall be made in full by the Customer with the Customer's order or on delivery or collection of the Products as determined by IM. If payment is made by credit or debit card the Customer agrees to pay all fees and service charges incurred by IM for the handling of such transaction including fees charged by the card company to IM.

7.2 Where IM has agreed to supply the Products on credit Customer shall pay the price of the Products within 30 days of the date of IM's invoice notwithstanding that title to the Products has not passed to the Customer. Customer may take advantage of an early payment discount subject to meeting the conditions detailed on IM's web-site www.ingrammicro.fi. Customer shall not deduct or set off any other amount against the invoice as compensation for any payment made prior to the due date. Invoices will be dated the day of dispatch of the Products. IM shall be entitled at its absolute discretion to alter payment terms (other than on concluded Contracts) and withdraw or alter any credit limit granted at any time with notice. If Customer exceeds its credit limit or fails to qualify for continued credit terms, IM may, at its sole discretion, delay subsequent shipments or require prepayment until IM determines that Customer is once again qualified to receive credit terms. Customer shall not set off or withhold any amount due to IM against its receivables without IM's prior written approval, and shall in the event of a bona fide dispute, pay any undisputed part of the invoice.

7.3 The time of payment shall be of the essence. If the Customer fails to make a payment on the due date then without prejudice to any other right or remedy available to it IM shall be entitled to:-

7.3.1 cancel the Contract or suspend any further deliveries or suspend any Services to the Customer; IM may at its discretion grant Customer a reasonable cure period before cancelling the Contract due to non-payment;

7.3.2 appropriate any payment made by the Customer to such of the Products as IM may think fit (notwithstanding any purported appropriation by the Customer); and

7.3.3 collect and repossess any unpaid Products in accordance with section 9 below.

IM understands and will exercise its statutory right to claim interest and compensation for debt recovery costs under the late payment legislation if IM is not paid according to agreed credit terms.

7.4 Customer shall provide IM's Credit Department with copies of its annual financial statements and its quarterly statements within sixty (60) days of the close of the fiscal period to which they relate. Customer shall inform IM promptly if there is a change of ownership or control of Customer or its direct or indirect parent company (excluding changes of ownership of the shares of a publicly quoted company which do not result in a change in control of the company's board of directors or other governing board), a management buy-out, or all or a substantial part of the Customer's assets are sold or otherwise transferred to any non-affiliated company or member of the Customer's group of companies.

7.5 In the event Customer intends to sell, assign, factor or otherwise transfer any book debt owed to Customer or to enter into any form of invoice discounting arrangement Customer agrees to inform IM in writing prior to entering into any such arrangements.

7.6 It is IM's policy not to accept cash as a method of payment for Products or Services.

7.7 If IM issues a credit note and the Customer does not utilise the credit note within a period of 12 months from the date of its issue IM shall have the right to cancel the credit note and the Customer shall not be entitled to a replacement or any payment in respect of the same.

7.8 Any credit balance shown on a Customer's statement of account issued by IM which remains on the statement for a period of 12 months will be forfeited by the Customer who shall no longer have any rights to the same.

7.9 IM reserves the right to issue and send all invoices to the Customer in an electronic format, and the Customer accepts to receive all invoices electronically including receipt of invoices by e-mail.

8. DELIVERY

8.1 Delivery of the Products shall take place Free Carrier IM's warehouse. Absent specific instructions from the Customer IM will select the carrier. Unless the Customer shall have notified IM in writing within 5 working days of the date of IM's invoice that the Products have not been received or that the Products were damaged then delivery shall be deemed to have taken place in accordance with the Contract and the Customer shall not be entitled to raise any claim of short or mis-shipment or damage to the Products.

8.2 The Customer shall upon receipt of the Products sign the delivery note (proof of delivery) and be responsible for complying with the applicable shipping requirements of IM and its carriers details of which are made available at IM's web-site (www.ingrammicro.fi). The Customer's sign-off on IM's delivery shall be at carton level. IM shall be entitled to assume that any person who both reasonably appears and claims to have authority to accept delivery who signs a note in respect of the Products on behalf of the Customer or the Customer's customer (if IM has agreed to deliver direct) does in fact have the authority.

8.3 Any dates quoted or scheduled for the delivery of Products are approximate only and IM shall not be liable for any delay in delivery of the Products howsoever caused.

8.4 Partial delivery is allowed unless otherwise mutually agreed by both parties. Failure by IM to deliver the rest of the Products shall not entitle the Customer to treat the order as a whole as repudiated.

8.5 For the purpose of these Conditions where IM has agreed to ship Products direct to the Customer's customer any such shipment shall be deemed to be delivery to the Customer and any refusal by the Customer's customer to accept delivery shall be deemed to be a refusal by the Customer.

8.6 The Customer shall bear all costs associated with the unjustified refusal of Products. If the refusal is made on the grounds that the order was wrongly placed (i.e. wrong product, wrong pricing, etc.) and the refusal is accepted by IM, IM reserves its right to charge accordingly additional fees for return transportation and administrative expenses related thereto, and original carriage costs will not be reimbursed.

9. RISK AND TITLE

9.1 Risk of damage to or loss of Products shall pass to the Customer at the time of delivery or if the Customer unjustifiably fails to take delivery of Products the time when IM has tendered delivery of the Products.

9.2 Notwithstanding delivery and the passing of risk of the Products or any other provisions of these Conditions, title to the Products shall not pass to the Customer until IM has received in cleared funds payment in full of:-

9.2.1 the Products; and

9.2.2 all other sums which are or which become due to IM from the Customer on any account.

9.3 Until such time as title to the Products passes to the Customer the Customer shall:-

9.3.1 hold the Products as IM's fiduciary agent and bailee; and

9.3.2 keep the Products separate to those of the Customer and third parties; and

9.3.3 keep the Products properly stored protected and insured, and identified as IM's property; and

9.3.4 accept that Products may be labelled as being IM's property until IM is paid.

9.4 Until such time as the title in the Products passes to the Customer (and provided the Products are still in existence and have not been resold) IM shall be entitled at any time to require the Customer to deliver up the Products to IM and if the Customer fails to do so forthwith to enter upon any premises of the Customer or any third party where the Products are stored and repossess the Products.

9.5 The Customer's right to possession of the Products shall terminate immediately if:-

9.5.1 the Customer has a bankruptcy order made against him or makes an arrangement or composition with his creditors, or otherwise takes the benefit of any Act for the time being in force for the relief of insolvent debtors, or (being a body corporate) convenes a meeting of creditors (whether formal or informal), or enters into liquidation (whether voluntary or compulsory) except a solvent voluntary liquidation for the purpose only of reconstruction or amalgamation, or has a receiver and/or manager, administrator or administrative receiver appointed of its undertaking or any part thereof, or a resolution is passed or a petition presented to any court for the winding up of the Customer or for the granting of an administration order in respect of the Customer, or any proceedings are commenced relating to the insolvency or possible insolvency of the Customer; or

9.5.2 the Customer suffers or allows any execution, whether legal or equitable, to be levied on his/its property or obtained against him/it, or fails to observe/performance any of his/its obligations under the Contract or any other contract between IM and the Customer or is unable to pay its debts within the meaning of Section 123 of the Insolvency Act 1986 or the Customer ceases to trade; or

9.5.3 the Customer encumbers or in any way charges any of the Products.

9.6 Customer is entitled to resell the Products in the ordinary course of business. Customer is not able or entitled to offer the Products as collateral or otherwise grant a charge in respect of the Products until title has passed to the Customer in accordance with these Conditions. Customer shall inform its customers that title to the Products is retained by IM until Customer has paid IM, and shall ensure that its customer has agreed with the Customer that any unpaid Products shall be returned to IM in the event of Customer's failure to pay IM's invoices when they fall due. The Customer shall upon IM's request provide IM with all details and information necessary for IM to collect the Products.

10. WARRANTIES AND LIABILITY

10.1 IM does not manufacture the Products (or where the Products comprise computer software does not publish or license the software) and subject to the conditions set out below in this Clause 10 IM only sells the Products with the benefit of the manufacturer's or publisher's or licensor's ("publisher's") warranty (as the case may be).

10.2

10.2.1 IM will accept liability for defective Products only to the extent that IM is entitled to make a claim under the manufacturer's or publisher's, Dead on Arrival, warranty or other defective goods terms and actually obtains from the manufacturer or publisher a refund credit repair or replacement in respect of the defective Products. Processing of these defective Products shall be made according to the manufacturer's procedure and the instructions set out in Clause 10.4 below. IM cannot and shall have no obligation to accept a return of and/or grant a credit for Product not compliant with the manufacturer's procedures.

10.2.2 IM shall be under no liability in respect of any defect arising from fair wear and tear wilful damage negligence abnormal working conditions failure to follow IM's or the manufacturer's or publisher's instructions (whether oral or in writing) misuse or alteration or repair of the Products without IM's approval.

10.2.3 IM shall be under no liability under the above warranty if the total price of the Products has not been paid.

10.3 All warranties, conditions or other terms implied by common law or statute, or otherwise in connection with the sale or supply of goods or goods or services (save, in the case of goods, as to title) are excluded to the fullest extent permitted by law.

10.4 Any claim by the Customer which is based on a defect in the quality or condition of the Products shall be notified to IM's Customer Services Department. Upon notification of any such claim by the Customer IM shall either notify the Customer whether the policy of the manufacturer of the Products is to deal with the Customer direct (in which case the Customer shall deal with the manufacturer direct provided IM gives sufficient details to enable the Customer so to do) or shall provide the Customer with an RMA number (in which case the Customer shall return the Products to IM in their original UNMARKED packaging together with details of the RMA number and the Customer's name and address). If IM issues an RMA number to the Customer IM shall not send any replacement Products to the Customer until after the original Product has been returned to IM. This Clause 10.4 shall only apply to Products the Customer is entitled to return to IM as provided in these Conditions.

10.5 IM shall not be liable to the Customer for any economic or financial loss or damage (including without limit any loss of profits, loss of revenue, liabilities incurred by the Customer to third parties relating to Products delivered or Services rendered by IM, or additional expenses incurred or the cost of time spent) or any consequential, indirect, or special loss or damage costs expenses or other claims for consequential compensation whatsoever (including without limit loss of or damage to data or loss of goodwill) incurred or suffered by the Customer and in every case howsoever caused or arising (and whether caused by the negligence of IM its employees or agents or otherwise).

10.6 IM's liability for direct loss or damage arising from damage to tangible property for which IM is liable shall be limited to the VAT exclusive price of the relevant Product or Service. In no event shall IM's liability exceed the maximum amount of IM's insurance cover.

10.7 Nothing in these Conditions shall in any way exclude or limit any liability IM may have for death or personal injury caused by its negligence.

10.8 IM shall not be liable to the Customer or be deemed to be in breach of any Contract by reason of any delay in performing or any failure to perform any of IM's obligation in relation to the Products or Services if the delay or failure was due to any cause beyond IM's reasonable control. Without prejudice to the generality of the foregoing the following shall be regarded as causes beyond IM's reasonable control:-

10.8.1 Act of God explosion flood tempest fire or accident;

10.8.2 act of terrorism war or threat of war sabotage insurrection civil disturbance or requisition;

10.8.3 acts restrictions regulations bye-laws prohibitions or measures of any kind on the part of any governmental or parliamentary or local authority;

10.8.4 import or export regulations or embargoes;

10.8.5 strikes lock outs or other industrial actions or trade disputes (whether involving employees of IM or a third party);

10.8.6 difficulties of IM's supplier in obtaining raw materials labour fuel parts or machinery.

10.9 If Customer is selling Products or Services purchased from IM to a Consumer the Customer shall ensure the Consumer is given sufficient and appropriate information and descriptions as to the Product's or Services' fitness for the purpose for which the Products or Services are normally used and any particular purpose the Consumer has required or agreed with the Customer. Customer shall not remove or replace any labelling, user manuals, components or other material from the Product as supplied by the manufacturer or IM, and shall not in its advertising, marketing or labelling provide any public statements on the specific characteristics of the Products or Services on behalf of IM, the manufacturer or their representatives.

10.10 Customer accepts liability for the Products' conformity with the Customer's Consumer contract ('conformity' as defined by the EU Directive 1999/44/CE of May 25, 1999 and legislation implementing the Directive), and Customer shall not offer any warranties or representations to the Consumer as to the quality, fitness for purpose of the Products without the manufacturers' express consent. Customer agrees to hold harmless and indemnify IM and the manufacturers against any loss, costs, and damages caused by the Customer's acts or omissions, and non-compliance with the obligations set forth in Clause 10.9, Clause 10.10 and Clause 10.11. If Customer is held liable to the Consumer caused by a Product's lack of conformity resulting from an act or omission by the manufacturer or IM, or any other intermediary, Customer may by law or statute be entitled to pursue remedies against IM, the manufacturer or any other person liable in the contractual chain. Provided Customer is legally entitled to pursue such remedies and IM is held liable by a competent court of law, IM's liability to Customer shall be limited to an amount corresponding to the Customer's original purchase price of the Product or Service giving rise to the claim by the Consumer.

10.11 Should the Product warranties offered by the manufacturers or IM under these Conditions be restricted compared to the guarantees the Consumer is entitled to under law, the Customer agrees to take sole responsibility towards the Consumer for the excess liability and waives any claim it may have against IM in respect of such excess.

10.12 The Products are subject to the intellectual property rights of IM's suppliers (i.e. the Product manufacturers). Customer is not authorised to alter, cover, or remove any reference to such intellectual property rights on the Products, and shall adhere to any guidelines and restrictions provided by IM's suppliers if the Customer is granted a right to use such rights in the marketing and resale of Products. IM shall have no duty to defend, indemnify or hold Customer harmless from and against any or all claims brought against Customer or damages and costs incurred by Customer arising from the infringement of a third party's intellectual property rights, except to the extent IM's supplier is offering such defence or indemnification to IM on a pass through basis. Upon threat of claim or claim of infringement, IM may, at its option (i) procure the right to continue using any part of Product, (ii) replace the infringing Product with a non-infringing Product of similar performance, or (iii) refund to the Customer the purchase price paid by the Customer for the infringing Product. Notwithstanding any other terms or conditions to the contrary IM's liability for infringement of intellectual property rights under these Conditions shall not exceed the Customer's purchase price for the infringing Products.

11. RETURNS AND REPAIRS

11.1 Except for Special Order Products, which are expressly excluded from the terms of this Clause 11 and cannot be returned under any circumstances, if IM agrees to accept the return of any Products (other than for the purpose set out in Clause 10 above) or agrees to carry out repairs to other products which have not been purchased from IM or agrees to repair Products which are out of warranty the Customer shall not send the same to IM unless they are accompanied by an RMA number previously advised by IM's customer services department and a copy of the relevant sales invoice and are sent in their original packaging.

11.2 The Customer shall notify IM within 5 working days of any delivery discrepancies or Product damages, other than for the purposes set out in Clause 10. If IM issues a returns number (RMA), Products must be returned to IM within 5 working days of the date thereof.

11.3 If IM has agreed to carry out repairs or to replace Products (or any parts thereof) other than for the purpose set out in Clause 10 above the Customer irrevocably authorises IM to carry out such repairs or provide such replacements as shall place the Products in proper working order.

11.4 IM shall accept no liability for any damage to or loss in transit of Products returned to IM whether under this Clause or under Clause 10 above unless IM collects the Products using its own carrier.

11.5 If IM has agreed to accept the return of Products, other than for the purposes set out in Clause 10 above or for the purpose of carrying out any other repair or replacement, the Products must be returned in their original packaging and in a clean resalable condition, and will be subject to a re-stocking fee at IM's discretion, failing which IM will refuse to accept the same and the Customer shall remain liable for the price thereof.

11.6 Details of IM's returns process and terms can be found on www.ingrammicro.fi and Customer agrees to comply with this process and abide to the terms when returning any Product to IM.

12. INSOLVENCY OF CUSTOMER

12.1 If:-

12.1.1 the Customer makes any voluntary arrangements with its creditors or becomes subject to an administration order or (being an individual or firm) becomes bankrupt or (being a company) goes into liquidation otherwise than for the purposes of a solvent amalgamation or solvent reconstruction;

12.1.2 an encumbrancer takes possession or a receiver is appointed of any of the property or assets of the Customer; or

12.1.3 the Customer ceases or threatens to cease carrying on business; or

12.1.4 IM reasonably apprehends that any of the events mentioned above is about to occur in relation to the Customer and notifies the Customer accordingly;

then upon the happening of any of the above, without prejudice to any other right or remedy available to IM, IM shall be entitled to cancel the Contract and/or suspend any further deliveries or services under the Contract without any liability to the Customer and if the Products have been delivered and not paid for then the price shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.

13. EXPORT RESTRICTIONS

13.1 If Customer delivers the Products to its customer who may use the Products outside the United States or the European Union or EFTA countries, Customer acknowledges and shall advise its customer that some Products are controlled for export by the U.S. Department of Commerce or by EU/EFTA member state bodies and such Products may require authorization prior to export. Customer agrees that it will not export, re-export, or otherwise distribute Products, or direct products thereof, in violation of any export control laws or regulations of the United States or any EU/EFTA member state. Customer warrants that it will not export or re-export any Products with knowledge that they will be used in the design, development, production, or use of chemical, biological, nuclear, or ballistic weapons, or in a facility engaged in such activities, unless Customer has obtained prior approval from the U.S. Department of Commerce or any other competent government agency. Customer further warrants that it will not export or re-export, directly or indirectly, any Products to embargoed countries or sell Products to companies or individuals listed on the Denied Persons List published by the U.S. Department of Commerce.

13.2 These restrictions change from time to time. If the Customer has any questions regarding its obligations under USA export regulations the Customer should contact the Bureau of Export Administration, United States Department of Commerce, Office of Export Licensing, Washington DC, USA (202) 377 4811 or the local United States Consulate.

13.3 Upon request the Customer agrees to confirm in writing its intention to comply with applicable export and restricted user and uses regulations, by signing up to the terms in IM's reseller application form.

14. CONFIGURATION AND OTHER SERVICES

14.1 If agreed in any particular case IM will provide configuration Services to Customer. Configuration Services will be at the price agreed at the time the order is accepted. The Customer shall be solely responsible for the accuracy of its order, the specification of the components and their configuration and for ensuring that the configured product specified is satisfactory for the purposes for which it is required including without limit that it has sufficient overall functionality, and will support, be compatible and inter-operable with any hardware, software or middleware with which it is intended to operate.

14.2 Configuration Services will have a warranty of 14 days from the date of shipment to the Customer. IM's sole liability (and the Customer's sole remedy against IM) in respect of any defective Services for which IM is responsible shall be the repair by IM or at IM's option replacement of the Product on which the Services have been performed. (If any alleged defect shall be attributable to defect in Product the provisions of Clause 10 shall apply). Claims in respect of defective Services must be made within 21 days of the date of delivery of the configured Product.

14.3 IM may offer other Services to Customer including direct fulfilment and billing, installation and support services, storage and consolidation, and other logistics services. Such Services will be provided under these Conditions in addition to specific terms agreed upon in writing with Customer.

15. MISCELLANEOUS

15.1 Customer is not allowed for any purpose whatsoever to use IM's logos and trade marks without IM's prior written approval from an Authorised Representative.

15.2 Customer agrees that IM may use Customer data, including any personal data, for the purpose of marketing and sales of Products, and Customer agrees to IM's collection, storage and use of such data for this purpose. Personal data will not be shared with third parties without the Customer's consent. Customer agrees to receive Product information and promotions and other communications from IM by e-mail and other communication tools.

15.3 Customer agrees to comply with its obligations as distributor under the Waste Electric and Electronic Equipment Regulations 2006 including the take back of household WEEE and the information to users in private households. Customer shall have no right to return any non-household WEEE to IM or its compliance system, and shall indemnify IM against any costs incurred by IM if such WEEE is returned to IM. If the Customer's registered address or ship-to address is in a country other than the United Kingdom, the Customer shall be deemed the producer in such country and assume full responsibility as producer under that country's WEEE legislation including the obligation to report imports and pay any applicable WEEE fees.

16. GENERAL

16.1 Any notice required or permitted to be given by either party to the other under these Conditions shall be in writing addressed to that other party at its registered office or principal place of business or such other address as may at the relevant time have been notified pursuant to this provision to the party giving notice.

16.2 No waiver by IM of any breach of the Contract by the Customer shall be considered as a waiver of any subsequent breach of the same or any other provision.

16.3 If any provision of these Conditions is held by any authority to be invalid or unenforceable in whole or in part the validity of the other provisions of these Conditions and the remainder of the provisions in question shall not be affected thereby.

16.4 These Conditions and any Contract shall be governed by the laws of Sweden and the Customer submits to the exclusive jurisdiction of the Courts of Stockholm, Sweden.